

# Annual Report

## April 2018 to March 2019



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**Please Note: New website domain address from July 2019**

# Simplicity

## Digital Technology

### First Point of Contact in Primary care

- Self-care
- MAS\*
- Social Prescribing
- NUMSAS\*
- DMIRS\*
- Signposting
- Antimicrobial guardianship

### Experts on Prevention

- HLP
- Screening
- Vaccination

### Medicines Optimisation

- Waste
- MUR's\*
- NMS
- Transfer of care
- Pharm Care plans
- De-prescribing
- Medication reviews

fully integrated into Primary Care Networks

\*Include in review for 2018-21 but now under review again due to new pharmacy contract contractual framework announced July 2019

## **Platform**

This remains the bedrock of the community pharmacy service but we must embrace changes in customer demand e.g. online prescriptions, advances in technology such as robotics, eRD and FMD and change our approach and processes accordingly. The dispensing activity in community pharmacy should increasingly be seen as a foundation to add value to patients and generate additional revenue through services such as NMS and PODIS. Pharmacists need to utilise the skills in the workforce to free themselves up from the dispensing bench and operate at the top of their license. We need to continue to embrace quality indicators in the pharmacy contract. We must ensure that community pharmacy is seen as an essential partner in primary care networks.

### **Pillar 1 First Point of Contact in primary care**

Community pharmacy should be the natural first point of entry to the healthcare for self-limiting conditions. We need to embrace the NHS desire for the population to take accountability for its healthcare needs without seeking help from a GP before other more accessible options have been utilised. We need to continue to develop our contractors to provide exceptional self-care services backed up by Minor Ailments schemes and Digital Minor Ailments referrals. We need to ensure we work with CCGs to ensure care navigation to community pharmacy is a high priority within all GP practices. NUMSAS or PURMs services provide access to emergency supplies of repeat prescriptions at NHS expense. We need to encourage community pharmacists to develop prescribing qualifications and activity.

### **Pillar 2 Experts on Prevention**

We have made progress in this area and this need to be one of the main strengths of the community pharmacy service locally and nationally. We will continue to develop our Healthy Living Pharmacies through training interventions and co-ordinated campaigns with NHSE, CCGs and LAs. We will also look to create commissioned services designed specifically to be delivered through health champions in HLPs. For example screening services will be delivered and extended beyond the current early developments. This is seen as a key opportunity within community pharmacy in the NHS long term plan

Vaccination services need to be developed beyond influenza and we should look for ways to utilise the pharmacy skill mix throughout our activity within the prevention agenda.

### **Pillar 3 Medicines Optimisation**

The department of health needs value from the 14 billion a year it spends on prescription drugs in the UK per year. We need to develop community pharmacy input to address polypharmacy. MURs and NMS need to be rebranded as medicines optimisation services with a role to play beyond primary care. We should look to develop "MUR plus" services. We should embrace the opportunity to provide pharmaceutical care plans based on "a year of care" principles which will hopefully be key to a new contractual framework. We need to look to ways of reducing the wastage of prescribed medicines. The GP contractual framework modernisation indicates a requirement for all GP practices to embrace electronic repeat prescribing as default from April 2019. This should support a phased transfer from managed repeats to eRD and see the phasing out of PODIS services which was integral to the commissioning of this service

## Annual Report



### LPC Chair's Report

2018/2019 was a particularly challenging year for pharmacy contractors in our area as the funding cut combined with significant margin pressures arising from shortages and branded generic drugs continued to bite. The expected impact of the cuts to the number of pharmacy contractors began to manifest itself with a total several of the large multiples changing hands but only 1 pharmacy [100-hour] decided to close their doors as they were no longer viable. Those that have remained open have had to cut costs and this is inevitably impacting on the ability of pharmacies to deliver all available services to patients. The LPC team has restructured during the year and invested its reserves in improving and extending its support to contractors through the creation of new roles designed to support pharmacy contractors to maximise the opportunity available to them. It is pleasing to report that the early signs of this investment in support have been positive with increases in the number of contractors involved in MURs, NMS and the Flu vaccination service and year on year increases in the number of MURs and Flu Vaccinations carried out in the Humber LPC region.

Strategically the LPC has focused on driving non global sum revenue streams and we have been successful in securing a new Blood Pressure testing service part funded by the British Heart Foundation, East Riding of Yorkshire CCG and Hull CCG. We have also retained the PODIS and Minor Ailments Service which are both funded by CCG funding allocations. It is important that contractors see the additional value that these services can provide beyond the core contractual framework funding.

The LPC has also embedded itself within the Humber Coast and Vale Partnership and community pharmacy is seen as a key player in the delivery of the Primary Care and Planned Care Strategies within the STPs response to the NHS Long Term Plan.

As I write this report, we have received details of the pharmacy contractual settlement for the next five years. It is regrettable that there is no increase in the funding envelope over the 5 year period but there are some positive signs of recognition of the role of community pharmacy in improving the NHS particularly with regard to urgent care and the prevention of disease. The creation of Primary Care Networks (PCNs) is well under way nationally and in our footprint we have twenty of these new organisations. The LPC is making excellent progress in ensuring that community pharmacy is seen as a key partner in primary care networks and we are optimistic that new funding opportunities will flow from PCNs as they develop.

The LPC will continue to do all it can to support contractors through difficult and changing times. I would like to take this opportunity to thank our team of employees and all the members of the LPC committee for their hard work and commitment to community pharmacy in the Humber region in 2018/2019.

***Paul Robinson***



## Chief Officer's Report

During 2018/19 the NHS England (Yorkshire & Humber North local team) continued a co-commissioning arrangement for the pharmacy enhanced services. This meant that the services still remained as enhanced services within the pharmacy NHS contract but monitoring and payment would be the remit of the Clinical Commissioning Groups (CCGs) within which the pharmacy provider resides. All services are claimed via the PharmOutcomes platform. A 3-year Service Level Agreement commenced on the 1<sup>st</sup> April 2018.

The enhanced services currently commissioned by NHS England and monitored by the CCGs are as follows:

- Minor Ailments Scheme [East Riding, Hull, North Lincolnshire & North East Lincolnshire]
- Palliative Care Scheme [East Riding, Hull, North Lincolnshire & North East Lincolnshire]
- Medicine Record Charts/Domiciliary Medicine Record Charts [East Riding & Hull]
- Medicines Management Support Service [East Riding & Hull]
- Point of Dispensing Intervention Service (PODIS) [East Riding, Hull, North Lincolnshire & North East Lincolnshire]

The following services remained with NHS England and TB DOT service is yet to be transferred to the PharmOutcomes platform:

- Directed opening for bank holidays [East Riding, Hull & North East Lincolnshire]
- Directly Observed TB Drugs [East Riding & Hull, North Lincolnshire]

The public health services which transitioned to the local authorities are no longer referred to as enhanced services. These are now locally commissioned services and some have been subject to tendering contracts. They are as follows:

1. NRT Voucher Scheme [East Riding/Hull/ North East Lincolnshire & North Lincolnshire]
2. Supervised Administration of Methadone or Buprenorphine [East Riding/Hull/ North East Lincolnshire & North Lincolnshire]. During 2018 supervised methadone/buprenorphine scheme transferred to new providers in Hull [CGL - ReNew].
3. Needle & Syringe Exchange Service [East Riding/Hull/ North East Lincolnshire & North Lincolnshire]
4. Hepatitis Screening [East Riding] – ceased.
5. Sexual Health Services – EHC via PGD [East Riding/Hull/ North East Lincolnshire & North Lincolnshire]
6. NHS Health Checks – [Hull – service ceased /East Riding of Yorkshire]

The LPC continued to use PharmOutcomes with all four local authorities – East Riding of Yorkshire Council, Hull City Council, North East Lincolnshire and North Lincolnshire, for all or some of their public health local pharmacy services. All the public health services commissioned through community pharmacies in the East Riding of Yorkshire and Hull were claimed via PharmOutcomes.

The Sexual Health Service (ACT) in North East Lincolnshire; the Sexual Health Service in North Lincolnshire were also claimed via PharmOutcomes.

**Pharmacy Funding Cuts**

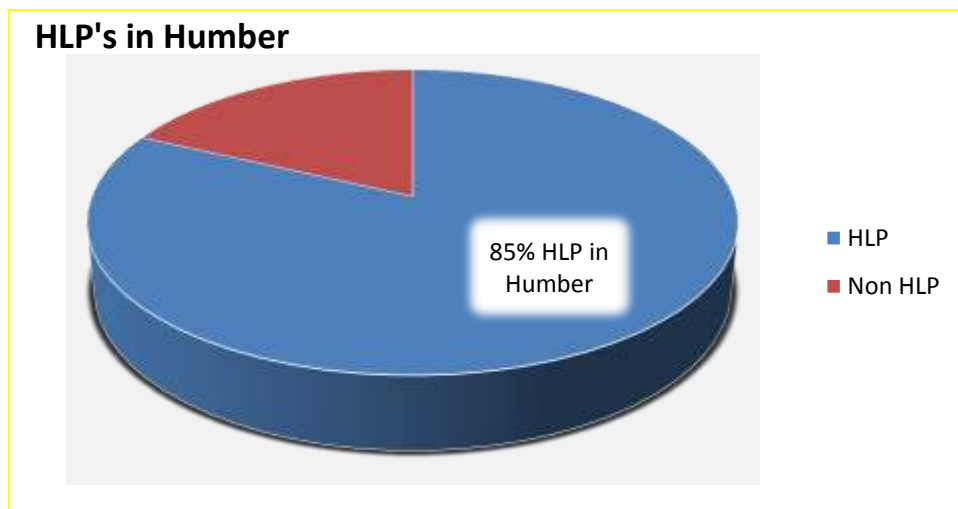
The funding cuts have continued to impacted locally and we have seen a further 2 pharmacies close.

**Quality Payment Scheme**

The LPC staff worked extensively and provided training, communications and pharmacy visits to support all pharmacies to achieve the maximum quality points during 2018-19.

**Healthy Living Pharmacies (HLP's):**

The LPC previously organised health champion and leadership training in 2017 which resulted in 165 of pharmacies self-declaring as a Healthy Living Pharmacy in 2017 / 2018. With the introduction of the online training platform Virtual Outcomes in 2019 the number of HLP's within the Humber locality has risen to 172. This equates to **85%** of all our contractors achieving HLP status throughout the Humber locality (*figures accurate to August 2019*). As part of the new CPCF all pharmacies will be required to acquire HLP status and as such the LPC will be working with pharmacies yet to achieve this status to acquire this kite-mark in the near future.



**HLP by Region:**

<b>East Riding of Yorkshire</b>	<b>84%</b>
<b>Hull</b>	<b>84%</b>
<b>North East Lincolnshire</b>	<b>91%</b>
<b>North Lincolnshire</b>	<b>81%</b>

Contractors have actively engaged in an HLP Facebook page (207 members), HLP Twitter account and various training opportunities that have been provided to pharmacy staff on a variety of topics including, Smoking Cessation, Flu, Making Every Contact Count (MECC) and Cancer Champion training.

HLP's have also been involved with a number of engagement events showcasing Community Pharmacy out in the community that include The Driffield Show, Hull Pride, Hull Expo, Differently Abled, Cares Forum, Diabetes Awareness Week, Teaming up with Health (Hull) and actively promoted campaigns such as; Change 4 Life, Help us Help You, Hypertension Awareness, Diabetes Awareness, National Smile Month, Be Clear on Cancer, Be Sugar Smart, Stoptober and Stay Well this Winter.



Due to the success of HLP in the Humber locality, Hull and East Riding HLP's were awarded a contract to deliver a hypertension testing service which was commissioned by East Riding CCG, Hull CCG and the British Heart Foundation. More details of which can be found by clicking the link below;

<https://knowyourbloodpressure.co.uk/>

### Virtual Outcomes

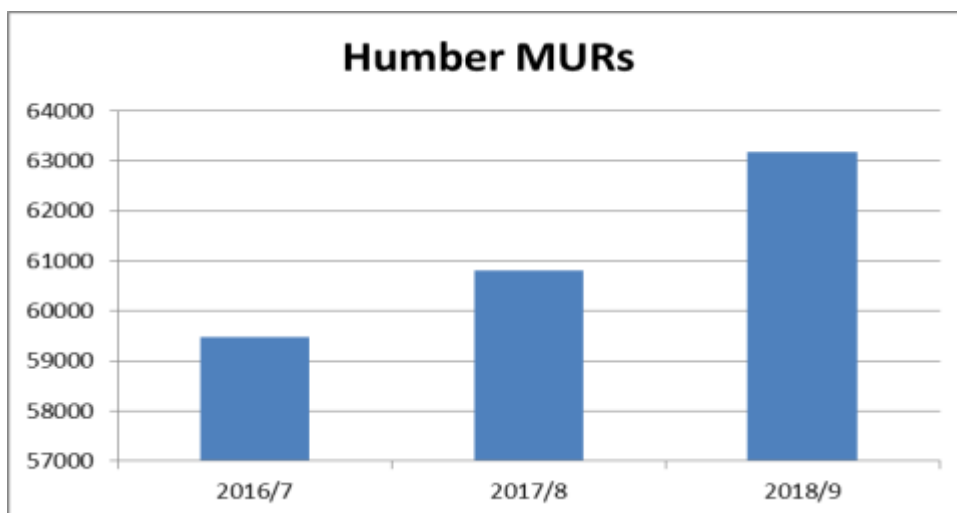
As part of our on-going programme of training, **Community Pharmacy Humber** invested in an on-line training solution for all pharmacies. *The courses are designed to support the NHS Public Health Campaigns, Healthy Living Pharmacy Champions and team to ensure the best outcomes for patients.* The training is provided by **Virtual Outcomes** and is a monthly on-line training course that can be accessed at any time. The courses are 'free' to all contractors and their teams. On the 1<sup>st</sup> of each month a new course will become available and can be accessed at work or at home via a PC, tablet or mobile device.

### Medicine Use Reviews and the New Medicine Service

The advanced services of Medicine Use Reviews and the New Medicine Service continued to be delivered by the majority of our community pharmacies.

Total MURs claimed in 2018/9 increased by 2,370 with 63186 claimed compared to 60816 in 2017/8.

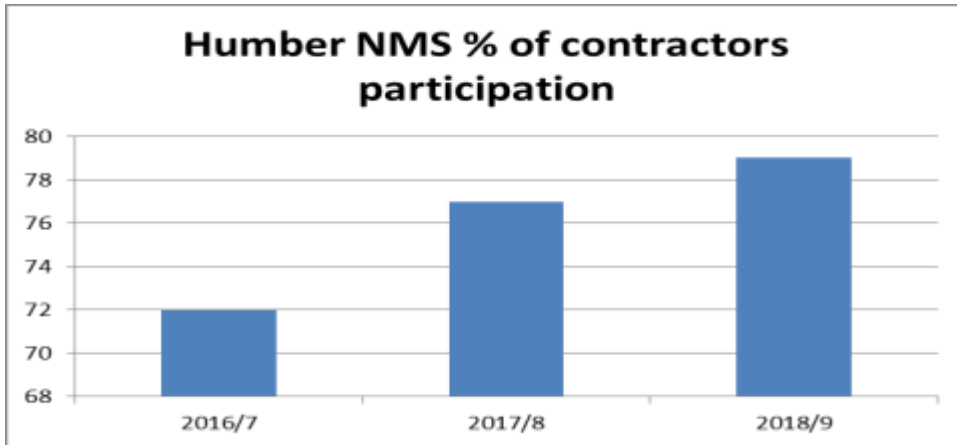
Average MURs per contractor also increased to 308 (compared to 291 in 2017/8 and 286 in 2016/7). 94% of contractors participated in MURs.



Total NMS claimed in 2018/9 was 15303 compared to 16907 in 2017/8 and 15667 in 2016/7.

However, the number of contractors participating in NMS has increased to 79% compared to 77% in 2017/8 and 72% in 2016/7.





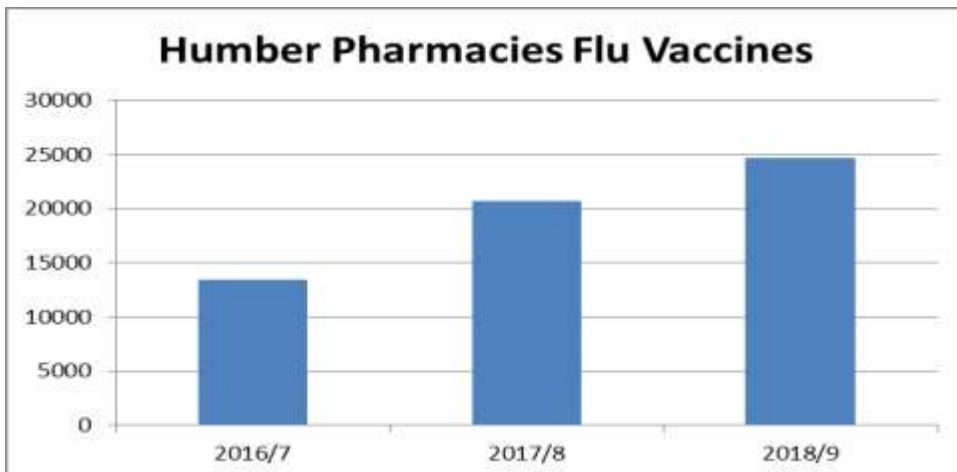
**Refer to Pharmacy (TCAM) (Hull and East Yorkshire trust area)**

The Refer to Pharmacy discharge referral service continued to be supported by the LPC in 2018-19. The LPC has been successful in obtaining funding from Yorkshire & Humber Academic Health Science Network to work in collaboration with Hull University Foundation Trust to increase engagement with Refer to Pharmacy for at least 6 months from April 2019. The plan is to continue hospital referrals through the PharmOutcomes platform from Castle Hill Hospital Cardiology roll out across Respiratory (Ward 5 and 500 HRI) and Discharge lounge. Potential further roll out to Ward 70 (Diabetes) and Ward 35 (General medicines).

**Flu Vaccination Service for East Riding of Yorkshire, Hull, North East Lincolnshire and North Lincolnshire**

Despite the difficulties contractors faced due to stock issues, there was an increase in NHS flu vaccines provided compared to previous years. 24,620 NHS flu vaccines were provided from pharmacies in Humber in 2018/9 with 79% pharmacies participating in flu vaccination. This was an increase from 20,694 with 74% pharmacies last year.

The LPC has encouraged contractors to offer flu vaccines and increase footfall into pharmacies by providing regular communications to contractors, liaising with public health and attending local flu meetings. The LPC organised a face to face vaccination training event in North Ferriby, East Yorkshire which was fully booked and attended by 20 pharmacists.



## **Enhanced Pharmacy Services**

### **NHS Emergency Supply Service (at the request of the patient) Pharmacy Urgent Repeat Medication supply (PURMs) for East Riding of Yorkshire and Hull**

The CCGs continued to fund the service alongside the national NUMSAS pilot during 2018/19.

In 2017/18 the service made 1439 supplies from 40 pharmacies and this increased to 1566 supplies from 57 pharmacies.

### **Minor Ailments Scheme 'Pharmacy First' - East Riding of Yorkshire**

The Minor Ailments Service continued through 2018/19 and provided 6343 consultations from 56 pharmacies, this is a 24% reduction compared to 2017/18 where 8343 consultations were delivered.

### **Minor Ailments Service North East Lincolnshire CCG**

North East Lincolnshire minor ailment service continued to grow throughout 2018/2019 with 6772 consultations delivered from 32 pharmacies. This represents an increase in activity of 8.5% compared to 2017/18 whereby 6242 consultations were provided.

### **Minor ailments service Hull**

The minor ailment service continued to operate across the city of Hull throughout 2018/19 with 21,848 consultations delivered from 68 pharmacies. This represents a 4.4% reduction compared to 2017/18 where community pharmacies provided 22,158 consultations.

### **Minor Ailments Service North Lincolnshire**

The minor ailment service was revised, and moved over to PharmOutcomes in January 2018. Activity recorded during 2018/19 included 5899 consultations from 35 pharmacies

### **Hull & East Riding of Yorkshire EL6B: Preparation of Medication Record Charts Service - Carers Medication Charts**

110 Community pharmacies provided 13527 medication record charts for 2176 patients helping maintain them in their own homes.

### **Point of Dispensing Intervention Service (PODIS) – Hull, East Riding of Yorkshire, North Lincolnshire and North East Lincolnshire.**

This new service involves a check at the point of supply to confirm that the patient requires every item on the prescription as prescribed. This check is analogous to the question asked as part of the national Repeat Dispensing Service – “Are there any items on your repeat prescription that you don't need this month?” If an item is found, the pharmacist will discuss the medication with the patient and if appropriate will not supply. The savings to the prescribing budget are split between the CCG and the pharmacy.

All four CCGs in the Humber LPC area commission the PODIS service with the following results evident during 2018/19.

Totals 2018-19	Drug Cost saved	Fees paid to pharmacies	Net saving to commissioner	Number of Interventions	Number of Live Contracts
Hull	£44,409.78	£17,900.98	£26,508.80	3365	31
East Riding of Yorkshire	£18,166.73	£8,628.68	£9,538.05	1703	25
North Lincolnshire	£19,356.25	£8,463.64	£10,892.61	1632	18
North East Lincolnshire	£19,792.56	£10,183.29	£9,609.27	2051	14

### Local Pharmacy Services – Public Health

#### NHS Health Checks for Hull

The Hull NHS Health check service was decommissioned as from 30 September 2018. Between April 2018 and September 2018, only 21 NHS health checks were provided from 4 active pharmacy sites.

#### NHS Health Checks for East Riding of Yorkshire

The East Riding of Yorkshire NHS Healthcheck contract continued to operate during the 2018-19 financial year. There were 5 active pharmacy providers who delivered 42 health checks; this is an increase of 33% compared to 2017/18 whereby 28 health checks were delivered. The majority of East Riding NHS Health checks were delivered by leisure services, NHS health trainers and GP practices across the area.

#### Emergency Hormonal Contraception service across Hull, East Riding of Yorkshire and North East Lincolnshire

The EHC via PGD service continued to operate across the 3 areas.

#### Emergency Hormonal Contraception service across North Lincolnshire

Two pharmacies continued to be commissioned to provide the CaSH service which includes emergency hormonal contraception, chlamydia kits, C-card registration and condom provision in 2018/19.

#### Varenicline via patient group direction service for North Lincolnshire

The service commissioned by Solutions4Health to enhance and support their existing smoking cessation service operating across North Lincolnshire ceased to operate from September 2017. The smoking cessation contract was transferred to North Lincolnshire Councils Healthy lifestyle stop smoking service during 2018. Despite extensive work the LPC were unable to get the Varenicline PDG signed off for community pharmacies to continue the service with the new provider.

#### Stop Smoking North Lincolnshire

The e-NRT voucher service continues to operate.

### Stop Smoking ERY

The East Riding of Yorkshire stop smoking service continued to provide NRT via a pharmacy NRT e-voucher service and Varenicline via PGD through pharmacies.

### Smoking Cessation Hull (CHCP)

The electronic Nicotine Replacement Therapy (e-NRT) Voucher service, provision of Nicotine Replacement Therapy for patients utilising the CHCP Stop Smoking Digital Service and the Varenicline via PGD service commissioned by CHCP continued to be delivered during 2018-19. All services were delivered and recorded via the PharmOutcomes platform.

### East Riding of Yorkshire Blood Borne Virus Testing Service

A blood borne virus testing service aimed to increased access to hepatitis and/or HIV screening via Needle Exchange pharmacies offering tests to Service Users believing themselves to be at risk. The service was not accessed during 2018-19.

### PharmOutcomes Data

It is the standing policy of the LPC that all services should be commissioned with a data capture reporting and invoicing platform, preferably PharmOutcomes. The investment by the LPC in the PharmOutcomes platform allows the LPC to demonstrate the accessibility and reach of the Community Pharmacy network across the geography of the LPC.

PharmOutcomes is now utilised for the public health services by East Riding of Yorkshire, Hull City, North Lincolnshire and North East Lincolnshire Councils. The LPC has been able to use the existing data captured to demonstrate its value to other commissioning partners and a wider uptake of the system has taken place.

The value of services provided using the system has reduced from £1,355,439 in 2017/18 to £1,328,185.47 in 2018/19.

The table below shows the services, by commissioner, alongside the volume and value of the services being delivered.

	2017/18	2018/19
<b>City Health Care Partnerships CIC</b>	<b>£211,769.27</b>	<b>£238,395.75</b>
Emergency Contraception	£46,757.78	£54,217.05
NRT supply	£106,021.20	£11,7268.60
Varenicline PGD	£58,990.29	£66,910.09

<b>East Riding of Yorkshire Council</b>	<b>£262,402.85</b>	<b>£287,767.71</b>
BBV Testing Service***	£240.00	£0
Emergency Contraception	£29,540.40	£29,981.39
NHS Health Checks	£728.00	£1,092.00
NRT supply	£32,511.70	£48,158.76
Needle Exchange	£12,403.14	£9,588.30
Supervised consumption of buprenorphine	£30,140.00	£37,312.00
Supervised consumption of methadone	£101,963.72	£104,550.20
Varenicline PGD	£54,875.89	£57,085.06
<b>Hull City Council</b>	<b>£494,954.88</b>	<b>£293,420.14</b>
Needle Exchange	£67,920.72	£56,970.48
NHS Health Checks*	£3,412	£2152.00
Supervised consumption of buprenorphine**	£56,242.56	£27,134.36
Supervised consumption of methadone**	£369,691.60	£207,163.30
<b>NHS England (on behalf of Hull CCG)</b>		<b>£217,235.91</b>
PODIS	£7,526.55	£17,910.67
MRC – Carers Medication Charts****	£8,088.60	£22,232.60
Minor Ailments Service	£171,566.90	£17,415.60
Palliative Care	£0	£677.04
<b>NHS England (on behalf of North Lincolnshire CCG)</b>		<b>£53,661.39</b>
Minor Ailments Service	£12,466.91	£43,126.32
PODIS		£8,564.14

Palliative Care		£1,970.93
<b>NHS England (on behalf of East Riding of Yorkshire CCG)</b>		<b>£80,341.53</b>
PODIS	£354.65	£9,039.18
domMAR Carers Medication Charts****	£9,567.80	£17,628.00
Minor Ailments Service	£71,201.44	£53,674.35
<b>NHS England (on behalf of ERoY &amp; Hull CCGs)</b>		<b>£29,366.69</b>
Emergency Supply Service (PURMS)	£20,973.75	£25,297.69
EL23		£4069.00
<b>NHS England (on behalf of North East Lincolnshire CCG)</b>		<b>£65,745.25</b>
PODIS	£9,564.43	£10,264.55
Minor Ailments Service	£46,576.69	£54,254.64
Palliative Care		£1,226.06
<b>North East Lincolnshire Council</b>	<b>£26,243.58</b>	<b>£31,061.83</b>
ACT Service	£26,243.58	£31,061.83
<b>Solutions 4 Health</b>	<b>£4,225.18</b>	<b>£0</b>
Varenicline PGD Service	£4,225.18	£0
<b>Virgin Care</b>	<b>£13,210.34</b>	<b>£13,915.32</b>
Pharmacy Sexual Health Service	£13,210.34	£13,915.32
<b>North Lincolnshire Council</b>		<b>£17,273.93</b>
NRT Supply		£17,273.93
<b>Total</b>	<b>£1,355,349.42</b>	<b>£1,328,185.47</b>

\* PharmOutcomes data until September 2018 (service ended)

\*\* PharmOutcomes data until October 2018 (now commissioned through CGL Renew – not further data)

\*\*\* Currently not commissioned  
\*\*\*\*PharmOutcomes data from (September 2017)

### **Primary Care Support England (PCSE)**

The PCSE portal provides pharmacies with a quick and easy way for ordering and tracking their supplies, including pre-printed forms, Electronic Prescription Service (EPS) tokens and other NHS stationery.

Market Entry applications are all now submitted/supported via the following link: -  
<https://pcse.england.nhs.uk/services/market-entry/>

### **CP Humber Ltd**

The company continued to horizon scan for new tendering opportunities during 2018/19 but none were found. A review is being undertaken as to the necessity to continue the company.

### **Walk in my Shoes**

The 'Walk in my Shoes' project is an **Inter-Professional Exchange project** in which staff from GP practices are given the opportunity to visit community pharmacies and community pharmacy staff are given the opportunity to visit GP practices. The aim of the project is to give GP teams and pharmacy teams the opportunity to experience life in primary care from a different perspective, and to learn with and from each other to build relationships, improve systems and identify solutions together to improve patient care.

Humber LPC implemented the WIMS project with contractors and general practice during 2018 / 2019. A number of pharmacies and practices have participated within the scheme, the results of which have been extremely positive. The project has been very well received by both pharmacies and practices alike and the appetite to build upon existing relationships and processes in order to improve health care for patients has been extremely encouraging especially in light of the fact there was no financial element for pharmacies and practices to take part within the project. However, policy and contract changes have meant that WIMS has often been put to the 'bottom of the pile' and has not been seen as a priority by both pharmacy and general practice, however, it is hoped that with the implementation of Primary Care Networks (PCN's) this project can be resurrected in the forthcoming year.

### **Pharmacy Awards – Event & Successes**

The 2018 Community Pharmacy Humber awards was another great night of recognition and celebration, with lots of very worthy winners and finalists. We hope you are all as proud of your achievements as we are. A big thanks- you and well done from the team here at Humber LPC.

**Simon Dukes**  
CEO of PSNC  
Our Guest Speaker for the evening



**Guests included:** Baroness Liz Redfern - Councillor North Lincolnshire, Helen Philips - Primary Care Contracts Manager NHS England/Programme Lead, Jane Evison - Councillor ERoY, Jonathon Owen - Councillor ERoY & Chair of Health and Wellbeing Board, Ian Dewar - Chair of GP Patient Engagement Group, Alex Seale - Director of Joint Commissioning ERoY CCG, Tim Allison - Director of Public Health ERoY, Rolan Schreiber - Medical Secretary of Humber LMC.



Our host Andy Train led the night through an evening of achievement and fun.

**The Winners Were:**



The Unsung Hero/Outstanding Person Award goes to...**Tim Chan**  
*Boots Pharmacy, North Ferriby*



The HLP Champion of the Year Award goes to...**Yvette Oliver**  
*Day Lewis Pharmacy, Newland Avenue, Hull*



The Pharmacist of the Year Award goes to...**Daniel Morton**  
*Boots Pharmacy, Kingswood, Hull*



The HLP of the Year Award goes to...**Whitworth Chemist**  
*Bricknell Avenue, Hull*





The Pharmacy Team of the Year Award goes to...**Well Pharmacy Scunthorpe**



**Our host Andy Train led the night through an evening of achievement and fun, followed by a free raffle, Disco and Casino.**



**There were some fantastic Raffle Prizes up for grabs! From Hull KR Tickets and Love to Shop Vouchers to Thornton's Afternoon Tea and Hotel Chocolat & Fizz Hampers and more.**

There are some great photos from the night. View them via dropbox at:  
<https://www.dropbox.com/home/2018%20Pharmacy%20Awards>

**Janet Clark**

## Market Entry & Exit [Formally Control of Entry]

The current Pharmaceutical Needs Assessments (PNAs) covering the period 2018 to 2021 are available on the following links:-

### East Riding of Yorkshire 2018-2021

<http://dataobs.eastriding.gov.uk/pna>

### Hull 2018-2021

<http://www.hull.gov.uk/health-and-wellbeing/public-health/pharmaceutical-needs-assessment-hull>

<http://www.hull.gov.uk/sites/hull/files/media/Pharmaceutical%20Needs%20Assessment%202018%20-%202021%20-%20ward%20maps.pdf>

### North East Lincolnshire 2018-2021

<http://www.nelincsdata.net/>

<http://www.nelincsdata.net/resource/view?resourceId=433>

### North Lincolnshire 2018-2021

[http://nlido.northlincs.gov.uk/IAS\\_Live/sa/jsna/pna](http://nlido.northlincs.gov.uk/IAS_Live/sa/jsna/pna)

These are used as the basis for any Market Entry Contract Applications.

The LPC examined a total of four applications for new pharmacies or for relocations during the year. The consideration of applications takes a lot of time and commitment to ensure that every application receives fair consideration by the committee and that these considerations are provided to NHS England (Yorkshire and the Humber) in a timely fashion.

Type of application	Total number of applications	Total number granted	Appeals	Adjacent to or within surgery	Opened /relocated by 31.3.19
Change of Hours	?	?	0	0	N/A
Change of ownerships	3	3	0	0	N/A
Distance Selling	0	0	0	0	0
Unforeseen benefits	2	0	1	1	N/A
Relocations	2	2	0	0	1
Necessary & Expedient	0	0	0	0	0
Improvements & better access	0	0	0	0	0
Closures	1	1	N/A	N/A	N/A
<b>Totals</b>	<b>8</b>	<b>8</b>	<b>1</b>	<b>1</b>	<b>1</b>

## NHS England

NHS England Pharmacy policies and procedures on market entry, etc. have been updated. A comprehensive Pharmacy Manual (the manual is over 300 pages, and the appendices extend to over 1,400 pages) was been published on NHS England website and can be found at: <https://www.england.nhs.uk/primary-care/pharmacy/pharmacy-manual/>

### Summary of LPC events / workshops offered April 2018-March 2019

Area	Description	Date	Provider/Commissioner
NL	NL Naloxone training	10/05/2018	Agencia
All	Walk in my shoes, interested pharmacist to contact Anthony Bryce	10/05/2018	LPC
All	Flu Training (Hallmark Hotel North Ferriby)	03/06/2018	LPC & ECG
Hull	Stop smoking service provision meeting	13/06/2018	CHCP
All	NUMSAS Training event (The Village, Hull)	25/06/2018	LPC
All	AGM & Facing the Future together Event (The Village Hotel, Hull)	05/09/2018	LPC
All	Cardiology Update Training Events (The Village Hotel, Hessle, Hull)	18/09/2018	LPC & Astrazeneca
All	Cardiology Update Training Events (Lazaat Hotel, Cottingham)	25/09/2018	LPC & Astrazeneca
NL	Respiratory Evening (Humber Royal Hotel, Grimsby)	18/10/2018	NEL CCG
NL	Inhaler Workshop (Marrakech Restaurant, Hull)	24/10/2018	LPC & Chiesi
All	Community Pharmacy Humber Awards Celebration Evening (The Village, Hull)	09/11/2019	LPC
All	Asthma Update, Bridlington Links golf club	14/11/2018	Chiesi
All	Respiratory Interest Group (Mercure Hull)	28/11/2018	LPC & GSK
All	LPC Virtual Outcomes training package launches	17/01/2019	LPC
All	PODIS Relaunch - New flowchart, PO changes sheet and PODIS form and pad issued	01/02/2019	LPC
All	HLP Community engagement opportunity (Hull KR)	17/03/2019	LPC, Hull KR & Teaming up for Health
Hull & ER	Blood Pressure Testing Training (Mercure Hotel)	19/03/2019	LPC, Hull & ER CCG
All	PODIS animation launched	21/03/2019	LPC
Hull & ER	Blood Pressure Testing Training (Tickton Grange Hotel)	25/03/2019	LPC, Hull & ER CCG

## Members' attendance at LPC meetings 2018-2019

Members of the committee are required to attend the LPC meeting regularly and provide input to those meetings. Members are also required to attend meetings on behalf of the LPC and pharmacy contractors.

<b>Members</b>			<b>Possible</b>	<b>Attended</b>
Joanne Lane	Vice Chair	Independent	12*	10
Karen Bednarski		CCA	7	5
Shaun Davies		CCA	6	6
Annette Mauder		CCA	7*	4
David Miller	Treasurer	CCA	12*	12
Fiona Sitch	Left January 2018	AIMp	5	3
Ian Woolley		Independent	6	5
Jon Whitelam		CCA	11*	10
Jaya Authunuri	Left January 2018	Independent	5	4
Lisa McGowan		CCA	6	4
Claire Smeaton		CCA	6	3
Katie Spoons	Left November 2018	Independent	4	3
Rui Guo		Independent	6	5
Manuel Mestres Valdes		CCA	6	6
Kate Knapik	New March 2019	Independent	1	1
Neil Mowbray	New March 2019	AIMp	1	1
<b>Appointed Officers</b>				
Janet Clark		Chief Officer	12*	12
Joanne Carter		Office Manager	12*	11
Caroline Hayward		PDP	6	3
Steve Mosley	Until November 2019	SIP	3*	2
Karen Murden		PSCL	6	6
Katie Stark		Admin Officer	6	5
Anthony Bryce		HIL	6	6
Paul Robinson		Employed Chair	12*	12
<b>PSNC Representative</b>				
David Broome		PSNC	6	4

\* Includes LPC Executive Committee meetings

## LPC Account 2018/19

### Details of Meetings and Travel Expenses

PSNC – Events and Seminars registration fees	£565.00
LPC Meeting Venue costs	£2413.64
Expenses incurred by LPC members representing the LPC at meetings and events, including mileage claims. These include locum cover paid to contractors.	
Boots UK (Manuel Mestre Valdes)	£1660.10
David Miller	£1323.50
Day Lewis PLC (Neil Mowbray)	£200.00
Ian Woolley	£1258.70
Joanne Lane	£1362.50
Karen Bednarski	£1069.45
Fiona Sitch	£712.50
Kate Knapik	£238.00
Lloyds Pharmacy (Shaun Davies)	£1356.20
Morrill Pharmacy (Rui Guo)	£1356.20
Katie Spoons	£95.00



## **Treasurer's Report**

*Operating under Nolan principles, the LPC considers that members carrying out duties on behalf of pharmacy contractors should not be out of pocket. The LPC operates within a robust accountability and governance framework which is regularly monitored.*

LPC members and the LPC office team have attended PSNC events, STP meetings and workshops and seminars, to facilitate the maintenance and development of meaningful working relationships with commissioners on behalf of Community Pharmacy across the Humber area. The LPC regularly engages with contractors at local events and a significant number of pharmacy visits. This supports service delivery and helps to inform the strategy of the LPC. All LPC staff are directly employed and offered a pension that meets the government's requirements under auto-enrolment.

The LPC is funded by a contractor levy which was unchanged in 2018/2019 has not increased since 2015. The levy stands at £23,628 per month and is collected as a percentage of net ingredient cost from contractors by the NHS BSA. The average levy is £113.05 per contractor per month up to December 2017 [209 contractors] and following the closure of 4 pharmacies during 2018 [205 contractors] increased to £115.25 and a further 1 pharmacy closed in February 2019 taking the average levy to £115.82 per contractor per month to the end of March 2019.

It should be also noted that some operational costs and receipts do not occur evenly across the year and are therefore non-comparable.

Reserves at 31.3.19 stood at 5.5 months operating expenses, compared with last year when the reserves were 5.4 months at 31.3.18.

The LPC funds the work of the PSNC through an annual levy which is taken via two payments in April and October of each year. The total levy paid by Community Pharmacy Humber to PSNC in 2018/2019 was £62,178 which was unchanged on the previous year. PSNC's levy in 2018/2019 represents 22% of the money taken by the LPC from contractors. Aside from employment costs and the PSNC levy, the greatest single item of expenditure remains the PharmOutcomes licences and the staff time associated with administering and developing the services on the system. This investment is recovered through charges to commissioners for the IT licences and administrative support given to them in managing the services.

Continued financial pressure on the national contract has focused the LPC strategy on maximising contractor's revenue from the national contract particularly with regard to Advanced services. The LPC office structure was reviewed and investment made in new roles to support contractors. This was achieved through investment of our LPC reserves and no additional costs have been passed onto contractors. We continued to develop local services and assist contractors in the delivery of these services.

Officers and committee members support the role of Treasurer and governance of the LPC finances. Financial statements and balance sheet for the period are presented below for your information.

Finally, this will be my last treasurer's report, as I have made a career change to a different sector. It has been an honour to serve community pharmacy contractors, firstly as a CCA representative, but more recently as LPC treasurer. I would like to take this opportunity to thank the committee and the LPC office team for their support. As I hand over the role of treasurer to Shaun Davies, I know the finances are in safe hands.

**David Miller**

## Humber Local Pharmaceutical Committee Receipts and Payments Account

for the year ended 31st March 2019

	Year ended 31st March 2019		Year ended 31st March 2018	
	£	£	£	£
<b>Receipts</b>				
Statutory levies received		283,536.12		283,536.13
Bank interest		356.63		1,244.92
Transfers from CP Humber Limited		266.27		2,165.77
Net transfers from funding account		41,645.40		57,404.00
PharmOutcomes services		37,861.41		40,727.42
Other services support		19,235.60		3,212.16
Events and awards		1,014.00		1,184.25
Funding		<u>23,325.00</u>		<u>6,568.47</u>
		407,240.43		396,043.12
<b>Payments</b>				
Levies paid to P.S.N.C.	62,178.00		62,178.00	
Travelling and meeting expenses - employees	5,218.77		6,726.30	
Travelling and meeting expenses - members	12,801.40		12,169.64	
Printing, stationery and postage	2,580.07		2,579.99	
Telephone**	1,046.77		411.84	
Insurance	1,347.06		1,277.56	
Accountancy and payroll management costs***	3,194.00		1,784.00	
Bank charges	91.10		99.20	
Wages and salaries	201,017.39		215,581.15	
Employer's National Insurance Contributions	15,218.98		17,101.70	
Employer's pension contributions	13,080.73		14,415.75	
PharmOutcomes expenditure	28,105.30		24,240.01	
Rent and service charges	13,799.40		13,800.00	
Computer and website costs****	4,689.82		1,560.59	
Sundry*****	3,480.43		3,294.11	
Awards event	5,704.09		4,970.39	
Advertising	1,472.78		3,272.27	
Corporation tax on bank interest	236.36		389.10	
		<u>376,252.69</u>		<u>410,834.30</u>
(Deficit)/surplus for the period		30,987.74		(14,791.18)
<b>Funds at 1st April 2018</b>		<u>157,992.88</u>		<u>172,784.06</u>
<b>Balance at 31st March 2019</b>		<u>188,980.62</u>		<u>157,992.88</u>
<b>Bank current account</b>		81,000.86		60,602.38
<b>Bank deposit account</b>		<u>107,979.76</u>		<u>97,390.50</u>
		<u>188,980.62</u>		<u>157,992.88</u>

\*\* Telephone and internet charges now appear together – last accounts the internet appeared under computer and website costs.

\*\*\*Accounts package has now been purchased, this also includes training costs.

\*\*\*\*New laptops purchased, plus database paid for 2 years.

\*\*\*\*\*Includes HR services, Data protection, House-keeping, Electricity charges and petty cash.

# Humber Local Pharmaceutical Committee Funding Account

for the year ended 31st March 2019

	Year ended 31st March 2019		Year ended 31st March 2018	
	£	£	£	£
<b>Receipts</b>				
CP Humber Limited		-		-
Bank interest		77.66		510.69
Transferred from receipts and payments account		33,569.46		27,741.00
		<u>33,647.12</u>		<u>28,251.69</u>
<b>Payments</b>				
Training		-		6,622.60
Transferred to receipts and payments account	68,870.40		57,404.00	
	<u>68,870.40</u>		<u>64,026.60</u>	
(Deficit) for the period		<u>(35,223.28)</u>		<u>(35,774.91)</u>
<b>Funds at 1 April 2018</b>		<u>72,122.58</u>		<u>107,897.49</u>
<b>Balance at 31 March 2019</b>		<u>36,899.30</u>		<u>72,122.58</u>
<b>Bank current account</b>		25,679.52		29,623.70
<b>Bank deposit account</b>		11,219.78		42,498.88
		<u>36,899.30</u>		<u>72,122.58</u>
The funding account balance is allocated to the following items:				
LPC Projects		73,899.30		109,122.58
CP Humber Limited loan		(10,000.00)		(10,000.00)
Advanced rent payment		(27,000.00)		(27,000.00)
		<u>36,899.30</u>		<u>72,122.58</u>

This account has now been closed and therefore no further accounts will appear in the annual report.