

Work plan 2017-18

Core Activity	Desired outcome	Specific initiative	Cost	Lead	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	
Relationships with commissioners	Protection and creation of income	Pharmacy visits		Paul Robinson													
		Awards event	£5,000	Joanne Carter													
		Attendance of the right meetings		Janet Clark													
Relationship with STP key players	Involvement at right level	Meeting with HP		PR/Anthony Bryce													
Involvement in MCP's and ACO's	Involvement and revenue			Anthony Bryce													
Promotion of pharmacy to the public	Increase in retail sales/services	Collaboration with CCG/LA	£25,000	Steve Mosley													
		Funding opportunities		Anthony Bryce													
		Promotional campaign		Steve Mosley													
Evidence base creation	Evidence to support service commissioning	Quarterly analysis/reports		Caroline Hayward													
Protection of existing services	Retained income	CPH Ltd tendering		Paul Robinson													
Electronic Repeat dispensing	Increased penetration 10%	ERY pilots		Karen Murden													
		Push for session at PTL meetings		Paul Robinson													
		Collaboration with NHS digital		Karen Murden													
Website Review	More user friendly website	Folder Review, Docs review etc		Janet Clark													
Development of LPC team	To ensure we develop necessary skills	PDP setting	£3,000	Janet Clark													
<b>Development Activity</b>	<b>Desired outcome</b>	<b>Specific initiative</b>	<b>Cost</b>		<b>Apr-17</b>	<b>May-17</b>	<b>Jun-17</b>	<b>Jul-17</b>	<b>Aug-17</b>	<b>Sep-17</b>	<b>Oct-17</b>	<b>Nov-17</b>	<b>Dec-17</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	
Prescription intervention services	Commissioned in at least half of CCG's	Launch in Hull CCG		Steve Mosley													
		Secure in ERYCCG		Paul Robinson													
		Launch in ERYCCG		Steve Mosley													
		Secure in additional CCG		Paul Robinson													
Mental Health services	Scoping of possible involvement	Dementia service spec		Caroline Hayward													
Diabetes screening services (HLP)	New service in HLP?	Produce business case		Caroline Hayward													
		Pitch to CCG's/LA's		Caroline Hayward													
Minor ailments extensions eg Sore throat	Consistent service across all CCG's	Produce business case		Caroline Hayward													
		Pitch to CCG's		Caroline Hayward													
PURM's/NUMSAS intervention	PURM's and revenue	Agree fate of PURM's		Janet Clark													
		Support April implementation		Janet Clark													
Sexual Health Services	New service in HLP	Scope service		Caroline Hayward													
COPD/Asthma Inhaler technique	New service . Link to Asthma QP	Produce business case		Caroline Hayward													
Hypertension/ AF services	New Service linked to STP priorities			Caroline Hayward													
Early diagnosis of Cancer.	HLP priority	Liaise with Cancer UK		Janet Clark													
		Push for HLP health campaign		Anthony Bryce													
Urgent care triage	Scoping of pharmacy involvement	Sell PURM's and MAS .		Steve Mosley													
<b>Delivery Activity</b>	<b>Desired outcome</b>	<b>Specific initiative</b>	<b>Cost</b>		<b>Apr-17</b>	<b>May-17</b>	<b>Jun-17</b>	<b>Jul-17</b>	<b>Aug-17</b>	<b>Sep-17</b>	<b>Oct-17</b>	<b>Nov-17</b>	<b>Dec-17</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	
Healthy Living pharmacy	60% of contractors are HLP by Nov 28 Effective interface with CPHLtd	Health Champion training	£15,000	Anthony Bryce													
		Leadership training		Anthony Bryce													
		Agreement of PH campaigns		Anthony Bryce													
		Staff training initiatives		Anthony Bryce													
Core contract compliance	Effective interface with CPHLtd	CPAF support		Steve Mosley													
		MUR/NMS reporting support		Karen Murden													
Information governance		IG submission support		Steve Mosley													
Quality Points gateway		NHS choices support		Steve Mosley													
		NHS 111 DOS support															

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Delivery Activity	Desired outcome	Specific initiative	Cost	Lead	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18		
Quality points support	Average of 75 points per contract Effective interface with CPHLtd	Evening events		Steve Mosley														
		Webinars		Steve Mosley														
		Pharmacy visits		Karen Murden CPHumber Ltd														
		Communications plan		Joanne Carter														
Pharmacy losses	Reduction in losses	Levy switching		Karen Murden														
		EPS losses		Karen Murden														
		Workshops		Karen Murden														
		Endorsing eg Specials		Karen Murden														
Advanced services delivery	99% contractors involved Average of 350 MUR's per contract Average of 1.5 NMS per 1000 items 15000 Flu vaccinations	Workshops		Karen Murden														
		Support materials		Karen Murden														
		GP engagement		Paul Robinson														
		Public awareness		Steve Mosley														
		Media campaigns		Paul Robinson														
Enhanced services delivery	20% increase in Enhanced services £ Correct interface with CPHLtd			Caroline Hayward														
				Paul Robinson														
Prescription intervention schemes	Commissioned in 3 CCG's			Steve Mosley														
Interface with CPH Ltd business plan	Delivery of 75 points per contract			Paul Robinson														